



VALE SOUTHERN



COMMERCIAL

[www.valesouthern.co.uk](http://www.valesouthern.co.uk)



# ABOUT US



## Vale Southern

We are a family-owned building company with more than 30 years' experience. From design-and-build contracts through to complex refurbishments and conversions, we have the skills and resources to deliver a vast range of construction projects.

Based in Hampshire, we are a trusted construction partner for architects and developers across the region, as well as in London and the southern counties. Thanks to our collaborative, flexible approach, we have carved out a leading reputation for customer service and the seamless delivery of projects across the public and private sectors.

Our commercial projects are wide-ranging and have included a nationwide contract for Premier Inn, award-winning educational buildings, assisted living developments, modern health facilities and large industrial units. We can deliver projects from £100k to £7million in value.



# OUR VALUES

We achieve our mission, 'Once, Right and On Time', through our core values, which are the foundation of our company ethos:

FAMILY  
QUALITY  
INTEGRITY



# OUR TEAM



**We are committed to supporting our people through ongoing training and development, as reflected in our Investors in People accreditation.**

Our Managing Director, Oliver West, is the second generation to lead the business and responsible for building on our 30-year track record. Having lived and breathed construction since the age of 16, his passion for the industry is reflected in everything we do.

Under his leadership, our valued team members are committed to providing the best possible service to our clients. Together, we make sure every project is delivered with care, and we go above and beyond what is expected.





# WHY PARTNER WITH US?



We are committed to providing the highest standard of work at competitive prices, and work collaboratively with clients to consistently exceed their expectations. Our flexible approach sees us proactively respond to challenges, finding solutions that work for all parties and keeping construction programmes on track.

Throughout our 30-year history, we have successfully delivered projects demanding specialist skills, including the expertise to work in occupied buildings. With extensive experience of construction in live environments, we liaise closely with all stakeholders to meticulously plan our activities and minimise any disruption.

Through early engagement with project teams, we gain a full understanding of our clients' needs and make sure these are met throughout the construction programme. Thanks to this way of working, the majority of our work is generated through repeat business and recommendations.



# SECTORS

Our construction experience spans several sectors:

## INDUSTRIAL

From speculative new builds through to refurbishments, our team can seamlessly deliver industrial projects of all shapes and sizes. We have the expertise to adhere to BREEAM requirements, work to tight construction programmes and manage logistically challenging sites.

## RETAIL

Our retail expertise includes fit-outs, extensions and refurbishments for some of the UK's leading retailers. With experience of working within busy retail parks, our skills include highways improvements and stringent site management that minimises disruption for neighbouring businesses.

## HOSPITALITY

We have delivered new builds, conversions, refurbishments and extensions for pubs, hotels and restaurants. With speed a priority for many of these projects, we have the skills, resources and experience to meet tight construction programmes while ensuring all stakeholders are managed effectively.

## EDUCATION

From small extensions and refurbishments through to the construction of brand-new buildings, we have a proven track record in the education sector. Our extensive experience of working in occupied sites, and our outstanding health and safety record, ensure projects are delivered on time and with minimal disruption.

## HEALTHCARE

Our healthcare clients have included the NHS as well as private providers. Our team has delivered a wide range of projects for these organisations, including reconfigurations, alterations, upgrades and refurbishments, within short timescales and while minimising any potential impact on healthcare staff and patients.

## COMMUNITY

We have worked with a variety of clients to help upgrade facilities for local communities. Our experience in this sector includes new builds, remodelling, and refurbishments.



## OUR ACCREDITATIONS



## HEALTH AND SAFETY

Health and safety is of paramount importance to us.

We are ISO 45001 accredited and have an outstanding health and safety record, demonstrating the highest standards across all our construction activities. Our Health and Safety Policy, available upon request, outlines our commitments and those responsible for meeting them.

For each project, we develop a Construction Phase Plan (CPP) with input from specialist subcontractors, our independent health and safety advisors (HCS Safety), and the wider team.

Informed by the CPP and with support from HCS Safety, our site manager is responsible for the daily monitoring of health and safety, including the management of subcontractors, deliveries, neighbours, and visitors. Our Contracts Manager monitors performance against the CPP during weekly site visits, and HCS Safety conducts a monthly audit.

As part of our stringent approach to health and safety, we have a strict subcontractor procurement and management process. Throughout a project, we continually monitor supply chain performance, including regular subcontractor meetings to ensure high health and safety standards are maintained.



## QUALITY ASSURANCE

Our business is ISO 9001 accredited, demonstrating our commitment to the highest quality control procedures and processes. We have also adopted a system of continuous assessment through independent professional bodies including the Considerate Constructors scheme, Investors in People and CHAS.





## REDUCING ENVIRONMENTAL IMPACT

Our environmental policies are ISO 14001 certified, ensuring we adopt environmentally friendly practices across our operations and employees' activities.

For every project, we implement an Environmental Management Plan (EMP) to identify, manage and mitigate environmental issues.

We minimise the impact on the local and wider environment through considerate construction processes such as noise and dust suppression, eliminating waste to landfill, reducing travel emissions via a local workforce and adhering to sustainable procurement policies.

Our independent health and safety advisors, HCS Safety, conduct regular site visits to assess the environmental impact of construction-related activities, providing our business with advice and guidance on improvements when needed.

Waste is minimised through a Site Waste Management Plan, enabling us to identify when we can reuse, recycle, or dispose of waste streams. Our current recycling standard rating is 99.6%.



## DIGITAL PROJECT MANAGEMENT

We use the Procore digital platform as a project management tool for all aspects of a construction project, including design co-ordination, RFI tracking, quality, cashflow, and health and safety. Accessible via laptop, tablet or phone, Procore provides a transparent, real-time view of site progress which is available to all stakeholders.

This ensures any issues are swiftly identified to minimise the potential impact on programme or budget.



## SOCIAL VALUE

As a responsible contractor, we build strong community ties in the areas we work in, and seek opportunities to engage with local organisations, people and charities.

Our focus on supporting local communities sees us:

- work with our clients to agree project-specific initiatives such as providing work placements and opportunities for apprentices and local suppliers
- engage with local schools, colleges and training providers to offer site visits and support career events
- identify local sponsorship opportunities and donate to good causes
- promote good, sustainable construction practices while ensuring our construction sites are kept clean and safe
- respect local communities by keeping them informed of our works and minimising disruption.



## INSURANCES

### Employers' liability

Indemnity limit: £10,000,000 any one occurrence, costs inclusive

### Public liability

Indemnity limit: £2,000,000 any one occurrence

### Products liability

Indemnity limit: £2,000,000 in the aggregate

### Public and products liability (excess layer)

Excess layer: £8,000,000

Layer limit of indemnity: £2,000,000

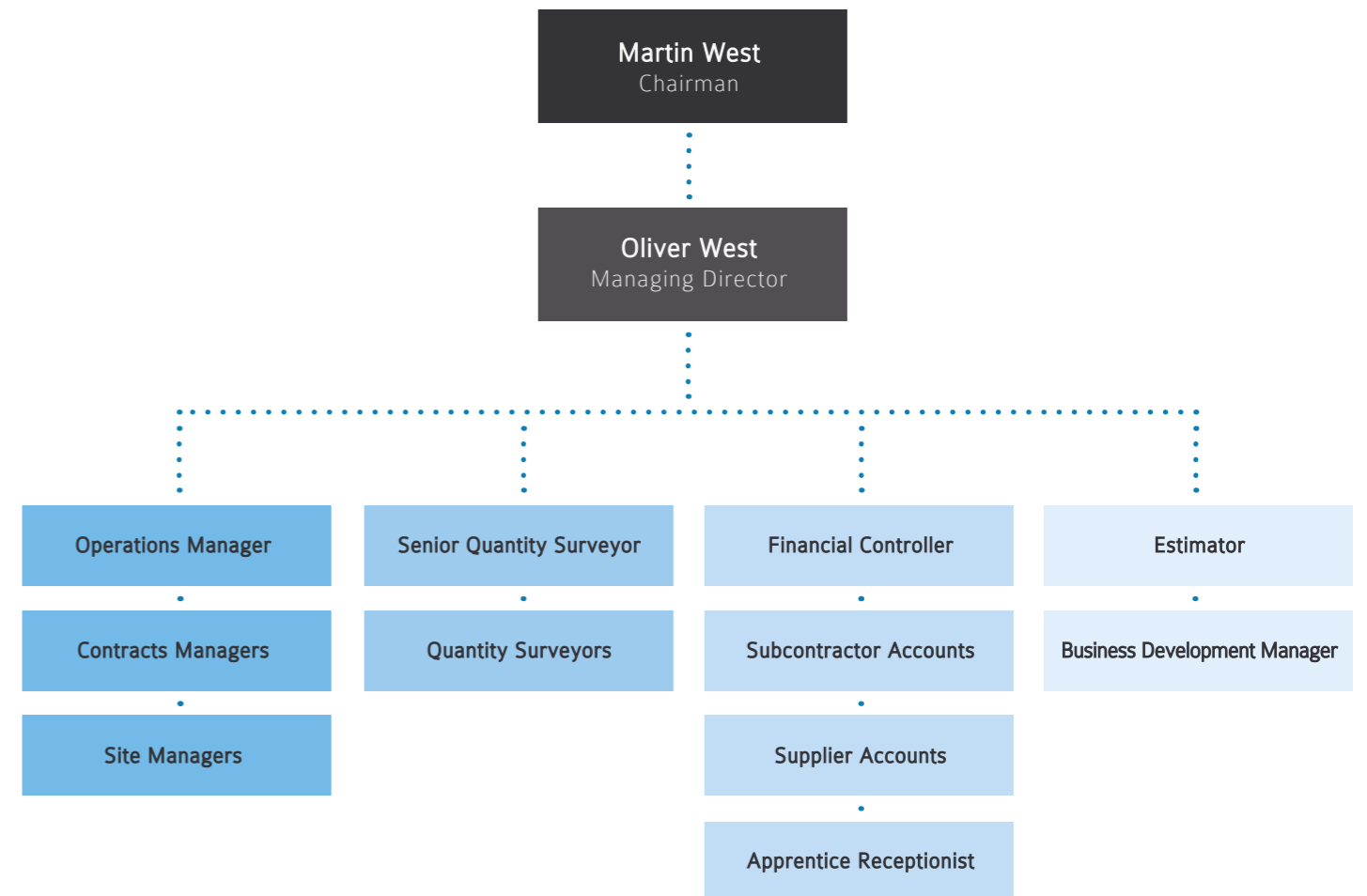
### Contract works

Any one contract: £4,200,000 including escalator percentage 20%

### Professional indemnity

Indemnity limit: £5,000,000 in the aggregate

# ORGANISATIONAL STRUCTURE



# OUR PROJECTS

## INDUSTRIAL

- ARMY RESERVE CENTRE
- EMPRESS ROAD INDUSTRIAL DEVELOPMENT

## RETAIL

- PETS AT HOME
- ALDI

## HOSPITALITY

- PREMIER INN PORTFOLIO
- LODGE AT SOLENT
- TOBY CARVERY
- MILLER & CARTER

## EDUCATION

- HARRIS HILL PRIMARY SCHOOL

## HEALTHCARE

- GARDEN ROOMS CARE HOME
- OAKDENE HOUSE
- PORTMAN DENTAL SURGERY

## COMMUNITY

- HIGHSLOPES COMMUNITY CENTRE
- PORCHESTER CREMATORIUM
- STAUNTON COUNTRY PARK



# ARMY RESERVE CENTRE

<b>CLIENT:</b>	WESSEX RESERVE FORCES' & CADETS' ASSOCIATION
<b>CONTRACT VALUE:</b>	£1.5M
<b>ARCHITECT:</b>	SC ARCHITECTURE
<b>SECTOR:</b>	INDUSTRIAL
<b>EXPERTISE:</b>	NEW BUILD, GROUNDWORKS, M&E

Following a complex groundworks package, Vale Southern Construction created a range of new facilities for the Wessex Reserve Forces' & Cadets' Association.

## THE BRIEF

The Wessex Reserve Forces' & Cadets' Association wanted to transform a redundant space at the Army Reserve Centre in Swindon into new workshops, garages, storage and a gym.

Before construction could begin, a large concrete slab had to be entirely removed from the site as asbestos was discovered in the ground. Underneath the concrete, the ground was heavily waterlogged and unstable. To create a suitable, temporary base for the groundworks, Vale Southern had to keep filling the area with Type 1 aggregate, allowing a new concrete slab to be installed with a double-layer reinforcement.

Two main units were constructed to house the new facilities, which were then segregated into six smaller spaces to accommodate different departments.

To help minimise environmental impact, the development was built to meet standards set by the Defence Related Environmental Assessment Methodology (DREAM).

Throughout the groundworks and during construction, Vale Southern liaised closely with the staff of the neighbouring nursery to keep them informed and any particularly noisy works were timed to minimise disruption.

The team also consulted with Network Rail to manage the timings and operation of a crane, and deployed specialist engineers to oversee the lifts.

# EMPRESS ROAD INDUSTRIAL DEVELOPMENT

CLIENT: PINHILL  
CONTRACT VALUE: £3M  
ARCHITECT: HNW ARCHITECTS  
SECTOR: INDUSTRIAL  
EXPERTISE: DESIGN AND BUILD

Vale Southern completed a speculative industrial development in the heart of a busy industrial estate in Southampton.

## THE BRIEF

Vale Southern was appointed to construct six units spread across two separate blocks. Spanning a total of 1574 sq m, the development is located in Empress Road in the Bevois Valley area of the city. The speculative scheme is designed to meet a growing demand for both commercial and industrial space in the area.

Vale Southern was responsible for building the steel frames for the structures as well as the cladding and associated external works.

As the site is situated close to a busy industrial estate, a key part of Vale Southern's role was to minimise disruption for neighbouring businesses. This meant that careful planning, scheduling and management were essential throughout the works.



EMPRESS ROAD



# PETS AT HOME

**CLIENT:** CBRE LIONBROOK PROPERTY FUND  
**CONTRACT VALUE:** £1.8M  
**ARCHITECT:** BLACK ARCHITECTURE  
**SECTOR:** INDUSTRIAL  
**EXPERTISE:** NEW BUILD, EXTERNAL WORKS / HIGHWAYS IMPROVEMENTS, ELECTRICALS



Vale Southern Construction delivered a design-and-build contract, which brought a new Pets at Home store to a Southampton retail park while improving access.

## THE BRIEF

The site owners, CBRE Lionbrook Property Fund, required a contractor to build a new Pets at Home store at Hedge End Retail Park in Southampton.

The building was designed to achieve a BREEAM Excellent rating and demanded significant highways improvements to accommodate visitors by car and foot.

Vale Southern was selected to deliver the design-and-build contract. Working in partnership with the architects the team created a single-storey steel-framed building with a curved green roof. The build also required high-level glazing to be installed and a variety of external building materials. These included masonry block work, timber and aluminium cladding which had to be skilfully installed to ensure a flush fit and a high-quality finish.

Located in an existing car park in the southern corner of the site, the new store had to be constructed without negatively impacting the surrounding retailers and their customers.

The project also required significant highways improvements. This saw Vale Southern redesign the roundabout junction for the retail park, making it wider to improve traffic flow and minimise the risk of any tailbacks into the site once the new store opened.

# ALDI

**CLIENT:** LANGLEY PARK COMMERCIAL  
**CONTRACT VALUE:** £2.5M  
**ARCHITECT:** LANGLEY PARK COMMERCIAL  
**SECTOR:** INDUSTRIAL  
**EXPERTISE:** NEW BUILD, HIGHWAYS IMPROVEMENTS, LANDSCAPING

Vale Southern Construction constructed a new Aldi store in Kent, plus five separate retail units and associated roads and car parking.

## THE BRIEF

The client required a contractor which could construct the external shell of a new Aldi store quickly and efficiently, enabling the fit-out to be completed in time for the Christmas period.

The project also required five separate retail units to be built alongside the new 1,250 sq m Aldi, as well as significant external works to support the new buildings.

The project saw Vale Southern construct a steel portal frame structure to house the new Aldi store along with a Sarnafil single-ply flat roofing system. To meet the retailer's design requirements, extensive glazing was then fitted around the building's entrance, which was complemented by flint walling.

To create the additional retail units, a second steel-frame structure was then built and divided into five.

The new buildings required more than 110 car parking spaces across an area spanning over 2,000 sq m, which all had to be levelled to ensure rainwater would drain correctly. The project also required Vale Southern to create new access roads and landscaping to support and complement the new development.

Thanks to highly effective programming and co-ordination of different contractors, Vale Southern completed the project two weeks ahead of schedule.



ALDI



# PREMIER INN PORTFOLIO

<b>CLIENT:</b>	WHITBREAD
<b>CONTRACT VALUE:</b>	£250K–£4.4M
<b>ARCHITECT:</b>	VARIOUS
<b>SECTOR:</b>	HOSPITALITY
<b>EXPERTISE:</b>	EXPERTISE: NEW BUILD, REFURBISHMENT, TIMBER-FRAME CONSTRUCTION

A long-standing relationship with Whitbread has seen Vale Southern deliver 22 Premier Inn projects across the UK, including new builds, conversions, refurbishments and extensions.

## THE BRIEF

After proving its expertise fitting out pubs for Whitbread, Vale Southern was selected by the hospitality business to help refurbish and develop its Premier Inn chain. The partnership required a contractor with the skills to deliver a wide range of construction work in short timeframes, including refurbishments, conversions, extensions and new builds.

Vale Southern's scope of works began with smaller-scale refurbishments and then quickly evolved into larger and more complex projects.

The majority involved the construction of timber-frame structures, enabling new hotels and extensions to be completed quickly and reducing environmental impact.

With construction programmes for new builds totalling between six and 12 months, speed was a priority for all projects. This demanded careful planning and programming to ensure materials were procured in time and that deliveries and subcontractors were stringently managed.

With many of the hotels located in constrained city centre sites, logistical hurdles also had to be overcome. The Vale Southern team built strong working relationships with local authority stakeholders to help minimise any disruption. This was particularly important when craning the timber-frame components onto site, which often required surrounding roads to be closed.

The projects delivered by Vale Southern span the whole of England, from Durham down to Dorset. The works included extensions ranging from 8 to 26 bedrooms and multi-million-pound new builds. The largest saw the team construct a 102-bedroom hotel in Exeter; the £4.4m contract was delivered in 52 weeks.

The standard of Vale Southern's work has resulted in a 16-year client relationship with Whitbread.





## LODGE AT SOLENT

Vale Southern constructed a 54-bedroom lodge for Thwaites and revamped the adjoining restaurant with a new bar and kitchen.

HOSPITALITY



## TOBY CARVERY

Vale Southern constructed a new restaurant and associated external works for leading restaurant and pub company Mitchells & Butlers.

HOSPITALITY

## MILLER & CARTER

Vale Southern constructed Mitchells & Butlers first timber-frame new build restaurant, completing the project in under six months.

HOSPITALITY



# DAVID BROWNLOW THEATRE

**CLIENT:** HARRIS HILL SCHOOL  
**CONTRACT VALUE:** £1.8M  
**ARCHITECT:** JONATHAN TUCKEY DESIGN  
**SECTOR:** EDUCATION  
**EXPERTISE:** NEW BUILD, CLT CONSTRUCTION, CLADDING



Working in partnership with Jonathan Tuckey Design, Vale Southern constructed an award-winning sustainable building, which is home to a theatre in the grounds of a Berkshire school.

## THE BRIEF

The architect's design brief was for a theatre that would expand the arts and drama curriculum at Harris Hill School in Berkshire.

Vale Southern was appointed as the main contractor, which required the construction of a cross-laminated timber (CLT) structure clad with Viroc wood fibre panelling.

Working collaboratively with the architect and a specialist CLT manufacturer in Austria, Vale Southern helped to finalise the design and logistics plan for the installation of the CLT frame.

The Viroc wood fibre panelling had never been used for a development of this type or size in the UK before. It was crucial that the panels were protected from the elements, as even a drop of water would stain the product. This saw Vale Southern work closely with the architects and Vivalda (the Viroc supplier) to develop the most effective preparation and installation techniques, including a cutting schedule.

Inside, the CLT frame was left exposed, which required Vale Southern to design and install an undulating ceiling for acoustic purposes. Working with the architects, the team devised a structure comprising high-grade timber ribs in thick ply. These were arranged in 40 boxed sections which were then joined together before being suspended from the ceiling.

To absorb sound and prevent echoes, beech battens were installed to line the walls, with grey acoustic panels positioned around the auditorium.



DAVID BROWNLOW THEATRE



## GARDEN ROOMS CARE HOME

Construction of a two-storey residential care home and single-storey staff accommodation unit.

HEALTHCARE



## HIGHSLOPES COMMUNITY CENTRE

Construction of a single-storey multi-use hall with ancillary rooms comprising an office, kitchen and toilet facilities.

COMMUNITY



## OAKDENE HOUSE

Major internal alteration and refurbishment works to create 12 one-bedroom apartments, one two-bedroom apartment and one six-bedroom apartment for Portsmouth Council's assisted living facility.

HEALTHCARE



## PORCHESTER CREMATORIUM

Vale Southern created an extension with a brickwork cavity wall, flat felt roof, stone cappings, copings, screens and benches to match existing fittings.

COMMUNITY

## PORTMAN DENTAL SURGERY

We completed four projects for Portman Dental in Oxfordshire, Surrey and East Sussex, each over a six-week contract period. The projects were for the conversion of empty units into modern dental practices.

HEALTHCARE



## STAUNTON COUNTRY PARK

We upgraded the reception and retail area within a building located in a Grade II listed landscaped park.

COMMUNITY



# WHAT OUR CLIENTS SAY ABOUT US

“The Vale team was very personable, collaborative and proactive. They worked together with Jonathan Tuckey Design to deliver a highly design-led project on budget. The challenges we faced on site were always met with practical and efficient solutions.”

MOLLY WHEELER, ARCHITECT AT JONATHAN TUCKEY DESIGN

“A formal thanks to you and all your team on our first new Toby taking us onto the next stage of the expansion journey. Overall, an excellent job, very pleasing and well thought through, and a super opening day.”

MITCHELLS & BUTLERS

“Our Inclusion Centre will create new opportunities for pupils with special educational needs and disabilities (SEND) in Portsmouth. It has been a pleasure working with Vale Southern to create this purpose-built facility which will provide specialist resources and support for children in our school community.”

RUTH WORSWICK, HEADTEACHER OF ARUNDEL COURT PRIMARY ACADEMY





WILTSHIRE

BERKSHIRE

LONDON

SURREY

KENT

HAMPSHIRE

WEST  
SUSSEX

EAST  
SUSSEX

DORSET

ISLE OF WIGHT

# AREAS WE COVER

Many of our commercial contracts are nationwide.  
Talk to us about your project requirements.

E: [info@valesouthern.co.uk](mailto:info@valesouthern.co.uk) T: 02392 653600



VALE SOUTHERN

For further information on our services or to discuss your project, please get in touch.

Vale Southern, Warren House, Portsmouth PO3 5HL  
E: [info@valesouthern.co.uk](mailto:info@valesouthern.co.uk) T: 02392 653600

[www.valesouthern.co.uk](http://www.valesouthern.co.uk)

*Full details of our insurances and company policies are available upon request.*